Case Study

With Scalefusion, TrueVolve Technologies Helped Its Clients Grow and Develop Their Business

About the Company

TrueVolve Technologies is a software engineering company specializing in open source-based, cutting-edge technology projects. They operate on a global scale with partners and clients in the US, Canada, Germany, the Netherlands, Australia, and South Africa. The TrueVolve team has a passion for open-source technology. They are a decentralized, distributed, collaborative company that places emphasis on innovation, which is why it primarily focuses on Linux-based systems.

Business Goals

Ever since its establishment in the year 2014, TrueVolve Technologies have always aimed to offer world-class services to its clients. They wanted to make sure every client they served enjoys a sense of control over all the Android devices used by their operators. To deliver the best possible experience, TrueVolve realized they needed robust technology to deploy a new version of their company app without using Google Play Services. With these criteria, the TrueVolve team began to search for a solution that offered them a befitting Android Kiosk mode app.

Challenges

TrueVolve Technologies wanted to closely manage its app releases and the devices they are being deployed to. Unlike most of the software technologies, Truevolve wanted to deploy its applications without using the Google Play store. The company believed that since Android and Linux are both open-source, its products should not limit to singular app stores like the Play Store. Additionally, the company wanted to conveniently track the location of each device in real-time. This would help their clients ensure the devices are not being misused, and have complete control over them. Alongside, TrueVolve was looking for an essential feature that would allow its clients to get real-time alerts of the device location, and they also wanted to know in case a device is operated in a place that it is not supposed to cover.

Why Scalefusion

- Industry-leading UEM provider with simplified and intuitive mobile device management experience
- Easy to configure, deploy, and upgrade devices and apps across the entire lifecycle
- Leading choice for a scalable solution with multi-OS support
Solution

After thoroughly researching online, TrueVolve discovered that Scalefusion MDM can meet its clients’ needs for scalability and real-time performance. TrueVolve quickly deployed this Android Device Management solution in all the areas within the first few weeks of deployment. With the kiosk mode, TrueVolve’s clients could make sure that the device is only used for a select number of apps that they have approved of. The company also optimized and incorporated Scalefusion’s Enterprise Store add-on feature, which allowed their clients to remotely distribute a new version of apps through an easy-to-use cloud-based dashboard. Scalefusion made sure this was carried out in a very safe, secure, and managed pathway. This way the company could take timely action in case they detect any breach in the device’s security. The company also wanted to use Scalefusion’s Geofencing feature to set up a virtual geographical fence for each device. So whenever the device would go out of a set limit, Scalefusion would record and submit the data in a weekly log to the administrator by email.

Key Results

Working with Scalefusion has brought out the following proven results for TrueVolve:

• Enterprise store for remote app management
• Geofencing and real time location tracking on devices
• Cloud-based dashboard for ease of use
• Locking down devices to single app kiosk Mode

Testimonial

“Thank you for a wonderful product! It’s become part of our arsenal of online products we offer to our clients. It’s professional and beautiful and just works. The level of personal support these guys offer and timely is amazing. They are always available and always friendly. The product itself is just what you need when you want to manage your app releases and the devices they are deployed to. The backend system is slick and beautifully designed - it’s so easy to use! They use the latest everything and if they don’t have it, they’ll maybe make it work for you. Truly the only product I’ll ever use when I require Kiosk mode.”

About Scalefusion

Ambitious companies around the world trust Scalefusion to secure and manage endpoints including smartphones, tablets, laptops, rugged devices, POS and digital signages. Our mission is to make Device Management simple and effortless along with providing world class customer support.

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