Darya-Varia Laboratories witnessed incredible user productivity and work efficiency by utilizing one of the most powerful capabilities of Scalefusion.

About the Company

Headquartered in Jakarta, Indonesia since 1976, PT Darya-Varia Laboratories is a Domestic Investment (DI) Company, which became a public company in 1994. The company shares a powerful association and relationship with its two partners - United Laboratories, Inc. (Unilab), the largest pharmaceutical company in the Philippines, and PT Medifarma Laboratories in Indonesia. Together, they drive and support Darya-Varia’s business growth and development in Indonesia and Southeast Asia. The company’s products are hugely accepted across Asian countries like Vietnam, the Philippines, Singapore, Malaysia, Myanmar, and Cambodia, where they have created a huge market space.

Business Goals

Darya-Varia is counted into one of the biggest soft capsule producers in Asia for about 4 years now and has three major business lines added to their regime namely - consumer health, prescription drugs, and export and toll manufacturing. This company is involved in producing a wide range of high-quality prescriptions including antibiotics, antiseptics, stomach, liver, cardiac, vascular, women’s health, and skin health drugs. Darya-Varia products are distributed in all the leading clinics, drugstores, pharmacies, and hospitals across Indonesia. This company has gained a decade-long trust from the local and foreign business partners for manufacturing high-quality products in the boundary of its domestic and international markets and in the export and toll-manufacturing business. The company’s vision is to become the best provider of quality health and wellness products and services in Indonesia.

Challenges

Darya-Varia is always committed to providing a variety of quality products with the right strategy for the health of the Indonesian people. To encompass this mission, Darya-Varia Lab delegates the responsibility to its employees to undertake operational tasks of product distribution and supply chain management. The company then identified that they need to deploy organization-owned Android devices to enhance productivity and effective decision-making skills. They approached it by providing tablets to their department team leaders to perform their operational tasks. However, the organization started to encounter challenges such as a lack of insights on their deployed Android tablets and their usage by the team leaders.

Key Benefits

- Increased productivity and efficiency
- Distraction-free working environment for employees
- Centralized device monitoring and management through DeepDive analytics
- Reduced data costs

Why Scalefusion

- Industry-leading UEM provider with simplified and intuitive mobile device management experience
- Easy to configure, deploy, and upgrade devices and apps across the entire lifecycle
- Leading choice for a scalable solution with multi-OS support
due to lack of enterprise mobility. It was then discovered that the devices are being used for personal activities which occurred as a threat for leakage of corporate data while connecting it to unsafe servers and an opportunity to fall into the pit of malicious cyber-attacks. The organization wanted a solution to enable Kiosk mode in their corporate-owned devices while allowing them to access the activities report of how the devices are being used which can mitigate their challenges for data overages, low-productivity and security concerns surfaced.

Solution

Darya-Varia discovered about Scalefusion and learned that it aptly fits their MDM solution criteria for all the challenges they have encountered. The deployment of the Kiosk mode was a feasible feature accepted by Darya-Varia to lock down all their organization-owned deployed Android devices to their department team leaders. The implementation of Scalefusion kiosk lockdown boosted the productivity of the team leaders since the company-owned Android tablets were restricted only to access critical business apps through the application management tool in the Scalefusion dashboard. Through the enablement of remote access, the IT admins through the application access management configured the Kiosk deployed tablets and restricted the unauthorized downloading or pushing of the applications by the end-users which could later welcome threats to the corporate environment and jeopardize their corporate data. With the help of the Deep dive analytics in the Scalefusion dashboard, the IT admins were also able to administer and monitor all the data usage and track the live activity logs of all the deployed devices which proved to derive optimum transparency in operational activity.

Key Results

Working with Scalefusion has brought out the following proven results for Dariya-Varia:

• Kiosk lockdown of all the organization based Android devices deployed to the team leaders
• Drove overall data cost reduction by restricting the devices to work-related applications only
• Enabled employees to leverage business apps for task management through the application management tool
• Security and monitoring through the Deepdive feature of the MDM solution and Scalefusion dashboard

Testimonial

“Scalefusion proved to be the most viable and effective kiosk lockdown app that enabled our company tablets for work purposes only, without any scope of access to unwanted apps and resources. This increased user productivity, work efficiency and helped reduce data cost.”

About Scalefusion

Ambitious companies around the world trust Scalefusion to secure and manage endpoints including smartphones, tablets, laptops, rugged devices, POS and digital signages. Our mission is to make Device Management simple and effortless along with providing world class customer support.