



About the Company

Located in Johannesburg, SA, At the Gate offers a simplified Cloud-based Access Control / Visitor Management solution to its clients. With their turnkey access control solution, the customer allows its users to safely and conveniently track all those who enter and exit the premises. The company does this by scanning the vehicles and the drivers' license information visible on the Android device. Information is managed and stored in the cloud and is controlled via an easy-to-use web-based interface. The Android app manufactured by At the Gate offers a host of features including excellent security, deliveries, services, and time clocking functionality for employees.

Business Goals

At The Gate offers control access points for companies, corporate office parks, lifestyle estates, complexes, gated communities, or any location that requires positive visitor identification. At The Gate wanted to use the latest technology to create a smooth experience for its customers. So, they supplied rugged Android devices to its clients that have a signature app installed on them to easily scan licenses and allow or deny entry to the visitors. To enhance user experience, At The Gate makes sure that its customers could easily cover access points in real-time. The company device also notifies the staff of a visitor's arrival. Furthermore, the end-users can customize any information required on entry and exit, and capture important personal details in seconds.

Challenges

One of the major reasons why At The Gate was looking for an MDM solution is because they wanted to curb misuse of the company device, which would lead to an increase in unnecessary data costs. They wanted to ensure all the devices are used for work purposes. At The Glance wanted to restrict its users from accessing any other app or website on the device for their personal use as it can jeopardize the company's data.



At The Gate

Industry

Retail

Solutions & Features

- Rugged Device Management
- Kiosk Lockdown
- Application Management
- Content Management
- Enterprise Store
- Location Tracking and Geofencing

Key Benefits

- Reduced data costs
- Restricted access to applications and websites
- Publishing private apps using Scalefusion enterprise store
- Disabling device misuse
- Centralized content management

Why Scalefusion

- Industry-leading UEM provider with simplified and intuitive mobile device management experience
- Easy to configure, deploy, and upgrade devices and apps across the entire lifecycle
- Leading choice for a scalable solution with multi-OS support



Solution

After carefully researching the market, At The Gate zeroed down on Scalefusion as their MDM solution to meet their requirements. Using Scalefusion's Kiosk mode, At The Gate customers could whitelist mission-critical apps and websites on the devices and blacklist the rest. With the Scalefusion Enterprise Store, At The Gate customers could install private business apps on the devices remotely. The kiosk lockdown mode ensured that the devices were only used for business purposes, which helped the At the Gate customers in easily securing all their devices as well as minimize data usage in each of them. At The Gate customers could further send across alerts and broadcast messages to the devices in real time to notify the staff of any new updates. With Scalefusion location tracking and geofencing, the real time location of the devices could be tracked and any threat to the device security could be quickly identified. They could also conduct a remote wipe in case the device got lost or stolen.

Key Results

Using Scalefusion has helped At The Gate with a list of benefits:

- Streamlined user experience with business-only apps and websites
- · Restricted device and data misuse
- Enhanced device security with real-time tracking and remote wipe

Testimonial



"We required a kiosk application which can manage our in-store tablets and we got what we required from Scalefusion! The Mobile Content Management feature is really useful and Remote Cast too".

About Scalefusion

Ambitious companies around the world trust Scalefusion to secure and manage endpoints including smartphones, tablets, laptops, rugged devices, POS and digital signages. Our mission is to make Device Management simple and effortless along with providing world class customer support.

Enterprise Sales & Partnerships

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