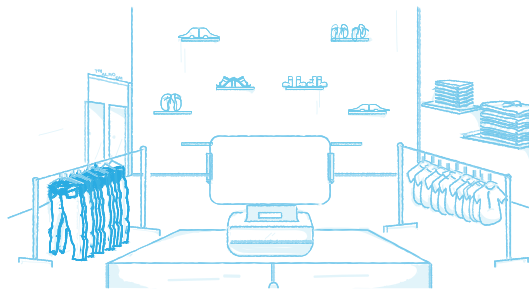


Helping Fullcarga to ensure the use of mobile devices only for business purpose

About Company

Fullcarga is a Spanish company that has the most advanced technology for electronic transactions. Fullcarga is specialized in the distribution and sale of pre-paid long distance and virtual charges cell phone service. Fullcarga provides telecommunications services that has the most advanced technology for electronic transactions from anywhere to anywhere in the world.



Fullcarga has been the pioneer in implementing the electronic recharge on line and today maintains its leadership in the countries in which it operates; based on knowledge of the business, an established and reliable technology situation. Fullcarga offer their customers a fast, convenient and secure solution with different technological formats that allow reaching every corner of the country.

The Business Challenge

Fullcarga is specialized in the distribution and sale of pre-paid long distance and virtual charges cell phone service. This kind of business required the presence of on-field sales employee to go to the retail stores and make transactions. Fullcarga has several retail store on the streets selling their products, they use android mobile device Digiland tablet DL718M and LG V495 G Pad to make these transactions. This made it difficult for the company to keep a track on the on-field work force. Also using mobile devices for making transaction came with some disadvantages like employees wasting time on playing games on the device, using internet to surf unnecessary websites and installing apps that were irrelevant for the business.

Fullcarga needed a Mobile Device Management like solution that will allow them to ensure the usage of the mobile device only for selling and not personal use. Fullcarga also needed a solution that will allow them to monitor the device location and keep a track of on-field employee's whereabouts, all this with a minimal administration.

The Solution

Fullcarga did an extensive research to find the right solution for their business. After evaluation of all the leading vendors on the basis of their requirements and based on services offered and cost effectiveness, Fullcarga chose Scalefusion to help them solve their business problem. Scalefusion helped Fullcarga by locking the employee devices in kiosk mode and allowed them to select the apps they wanted the employees to use on the device thus, blocking all the unwanted apps. The kiosk mode did not allow employees to install any other app on the devices. Also Fullcarga can now control the internet activity of the employee by using Scalefusion Browser which only allows the access to the websites which are whitelisted by the company. Fullcarga can now remotely access and locate the devices in real time through a web-portal i.e. the dashboard via cloud. Apart from all these Scalefusion offered some additional features like defining device profiles, device groups and customizing the kiosk screen to the company's own brand which were very useful for Fullcarga. These features make it easier to setup each device using device profile and device groups and also to brand the devices as a FullCarga USA store. With Scalefusion's simple to use and clean interface, they are now relieved from all the business problems they faced earlier.

Business Benefits

Scalefusion helped Fullcarga block unwanted apps from the employee devices which made the employees to use only business related apps and hence increasing employee's focus on job. Also, by controlling the internet activity of the employees by using Scalefusion Kiosk Browser, reduced the time wasted by the employee on accessing non-business related websites on internet and thereby increasing their productivity. By controlling the internet activity Fullcarga was also successful in reducing the data costs of the business operations.



From The Client

"We needed a solution that allow us to ensure the usage of the mobile device only for selling and not personal usage. We also needed a solution that allow us to monitor the device location and a minimal administration. Scalefusion provided us with that solution we were looking for"

- Krisztian Kovacs
IT manager

About Scalefusion

Scalefusion MDM allows organizations to secure and manage endpoints including smartphones, tablets, laptops, rugged devices, mPOS, and digital signages, along with apps and content. It supports the management of Android, iOS and Windows 10 devices and ensures streamlined device management operations with Scalefusion InterOps.

www.scalefusion.com